



CONFEDERATION
OF BRITISH
METALFORMING

CBM MEMBER BENEFITS

The UK's only specialist manufacturers'
organisation for experts in metalforming

PROUD
MEMBER
OF



CONFEDERATION
OF BRITISH
METALFORMING

Welcome to the CBM

We're at a critical juncture for British metalforming – and CBM is here to champion your business

With Brexit and coronavirus, metalforming will be crucial to UK economic growth. This means there's never been a more important time to get support specific to your business needs and ensure your interests are represented.

CBM is the UK's only specialist manufacturers' organisation for experts in metalforming

We're a member-driven association that champions the unique interests of forgers, fasteners, press workers, cold rollers and sheet metal – the building blocks of the British industrial base.

As a CBM member, you benefit from our national reach across stakeholders, sectors and supply chains. And you have access to services that promote innovation, foster collaboration and help you capitalise on opportunities.

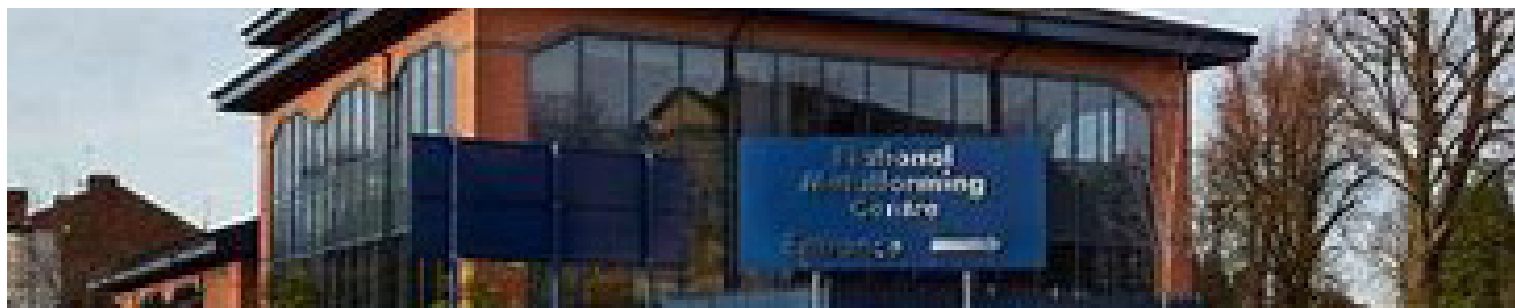
Last year, we hit new heights in terms of lobbying effectiveness, best practice sharing and cost savings achieved for members. This year, we're reaching even higher with the value we offer.

After all, it's a crucial time for British metalforming – so there's never been a better time to join the CBM. My colleagues and I look forward to working with you.

Steve Morley



Geraldine Bolton



Why Join the CBM

You get valuable influence, business support, technical expertise and market insight as a CBM member.

Lobbying & Promotion

Get your voice heard within Government and the wider manufacturing industry

Benefits from our active lobbying support, which has played a key role as post-brexite trade negotiations accelerate and the Government makes crucial coronavirus decisions.

We collaborate with the Department for Business, Energy & Industrial Strategy (BEIS) on a weekly basis, covering issues ranging from Rules of Origin, electricity prices, training and the apprenticeship levy, to name but a few.

We're part of Make UK, the CBI, Euroforge, EIFI and ICOSPA, which means you also get access to those bodies via your CBM membership. Our mission is to represent UK metalforming in those industry discussions – and help you access opportunities through collaboration with a broad stakeholder group.



Compliance & Cost Management

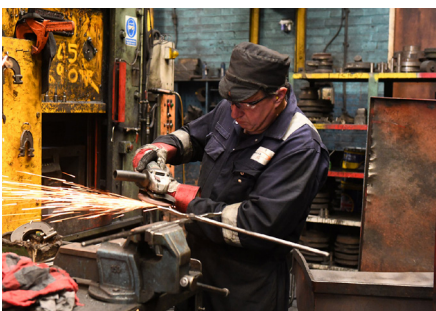
Save money through your CBM membership

As a CBM member, you get access to a range of practical services that save money and make operations easier.

Our accredited rebate service is a key benefit – it's saved members £4 million+ annually in Climate Change Levy.

You can boost your savings with our cost-effective Streamlined Energy & Carbon Reporting compliance service and Energy Saving Opportunity Scheme assessments – as well as discounted meeting room hire, our free business support hotline and more.

£4 million in annual savings from the CBM Climate Change Levy rebate service



“ The CBM continues to lobby government at the highest levels on behalf of its members. This is most evident recently on the critical discussions with Government ministers on the Steel Safeguarding Quota issue, which was having a real and detrimental effect on member companies.”
Anthony Thomas - The Crosby Group

Marketing & Business Development Support

Build relationships and develop opportunities

CBM members come from across the supply chain – and work across automotive, aerospace, rail, defence, energy and construction. From Member Days and sector meetings to mini-expos and bespoke introductions, we help you build relationships with potential customers and partners.

You can also use our platform to promote your business – in Metal Matters magazine, at industry events and among our growing social media audience. Our popular website directory and Buyers' Guide is a popular way to get noticed by supply chain managers.

As a CBM member, you can also enter the Annual Metalforming Awards, which help you showcase your achievements and recognise colleagues. Members tell us the awards provide invaluable marketing opportunities and help highlight the importance of expertise and value-add in metalforming.

“Our new 6-figure contract wouldn't have come our way without the CBM.”

- Member in the North West that won a 6-figure annual contract

Health & Safety

Support continuous improvement

CBM is at the forefront of promoting health and safety and helping metalforming companies benefit from best practice. We're in continual dialogue with the Health & Safety Executive to ensure standards work well for metalforming.

With your membership, you get aggregated metalforming accident statistics, which are highly useful for prevention. Our popular Health & Safety Group meetings provide a vital forum for sharing successes and getting advice on overcoming challenges. And you have access to our HSE helpline, as well as discounted private healthcare and occupational health services.

25% of our Full members contribute to the accident reporting.

Technical Support

Leverage expert knowledge of metalforming techniques

Whether you have a problem or want advice on a new process, our sector specialists are here to help. With your CBM membership, technical support is quick and cost-effective. You benefit from decades of accumulated experience and up-to-date knowledge specific to your needs – whether it relates to a single fastener or a complete automotive body shell.

Meet our Sector Specialists



**Forging Specialist
Derek Bond**

Derek can draw on 40 years experience in the metal-forming industry, with 10 years in casting and 30 years in forging.

Starting out as a metallurgical apprentice and completing a BSc(hons) in Metals Technology, Derek then spent 33 years in production management, ranging from Foundry Manager, to Forge Process Leader, Forge Operations Manager and finally Forge Operations Director, the majority of this time working for High Duty Alloys and then Mettis Aerospace.

With a drive to improve in all areas, Derek has also project managed outsourcing, supply chains, capital investment programmes, new product introduction, energy management along with coaching and mentoring.

Derek has extensive experience in the forging and processing of aluminium and titanium alloys, for demanding customers primarily in the aerospace and defence sectors. Through leading teams to adopt productivity initiatives, embrace change and follow strategic business objectives, Derek has consistently delivered key objectives and double-digit growth whilst delivering core performance measures (SQC&D). Members can contact Derek directly or via the CBM to discuss in confidence their forging related and general management issues.



**Fastener Specialist
Derek Barnes**



**Press Work, Sheet
Metal & Cold Rolled
Specialist
Adrian Nicklin**

From Toolmaker to Technical Director over 36 years working for Wagon Automotive with a UK turnover of £35m (Group £500m).

Also responsible for process engineering teams in Wagon Germany & France.

Responsible for new business engineering projects supplying the automotive industry as 1st and 2nd Tier Supplier.

Experience in restructuring engineering departments and business units to suit company needs.

Having good man management skills, with the ability to form the correct team to suit the project from design concept to mass production.

Started working as the sheet metal specialist with the CBM in 2008

Specialist knowledge of process development in press-work (Medium to small) sheet steel fabrication, cold rolled profiles with stretch forming techniques and weld assembly processes.

Expertise in engineering department training needs from shop floor technical personnel to process design engineering. Created the 'Tool Process Design Engineer' Level 6 standard on behalf of the CBM.



Derek Barnes has 30 years experience in the Cold Forming and Thread/Form Rolling industry. He progressed from Cold Forming Machine Setter to Global Cold Forming Engineer, technically responsible for plants in the UK and USA producing in excess of 5 billion parts per year. He developed two of the most advanced plants in the world.

Derek has experience in all aspects of Engineering and Production operations. He has written, delivered and developed specialised training for Cold Forming personnel and continues to push the knowledge of those involved within the industry.

Innovation & Knowledge Sharing

Keep your business on the front foot

CBM events give you opportunities to share knowledge and best practice. Thanks to Member Days, sector group meetings, monthly market reports and more, it's easy to learn about developments that will help your business.

Through your membership, you also benefit from our established links with universities and innovation hubs like WMG, AFRC, Imperial College and AMRC. You therefore have an easy way to keep on top of innovation relevant to metalforming. And you get help integrating it into your business, whether it's through technical expertise or R&D tax credit support.

£1.1 million in R&D tax credits secured through CBM specialists – Mark Evens, R&D Tax Claims limited

Training & Skills Development

Fill skills gaps and boost retention

We offer training opportunities for technical and non-technical roles, so you can fill gaps in your business. You can also access apprenticeship levy support, helping you use funds in the most effective way.

In response to CBM member feedback, level 6 Apprenticeship (degree level) programme was developed by the CBMs Trailblazer group in collaboration with the Institute of Apprenticeships and technical education.

The level 6 Tool Process Design Engineer Apprenticeship was specifically created for the metal forming sector in recognition of increasing skills shortages. It is the only Apprenticeship that recognises the unique and specialist skills for this senior technical role.

The support we have had as a business to understand and navigate through Brexit and Covid has been critical to us. CBM have proved their worth lobbying on behalf of their members at the highest level, including directly to Senior Government Ministers. They also offer direct access for support and information into such Government Departments as BEIS and DIT. I can't thank the CBM team enough for the support we have had over the last 18 months!"

Mark Webber – Tinsley Bridge

As a small SME, the support and information provided by the CBM has been a life saver

During the pandemic the CBM provided not only a plain language understanding of the ever-changing Government rules but also the shared information on best practice from much larger companies which enabled us to protect the business and our employees

During the implementation of the EU/UK trade deal /the CBM's advice and regular discussions with Government department were invaluable to a small company such as ours.

The CBM's lobbying efforts had and continue to have an effect on real world issues that are vital to manufacturing and tackled issues that other business organisations either didn't understand or were in the "too difficult" pile

Running a business is tough at the best of times but more than that it's a lonely place. The CBM and its members have provided a level of expertise and camaraderie unparalleled by any other business organisation in my opinion Steve Hardeman – Clevedon Fasteners



Join your peers from across processes, sectors and supply chains

Join more than 200 metalforming companies benefiting from CBM membership. We look forward to welcoming you.



Let's discuss how CBM membership can help your business

CBM membership pays for itself thanks to the opportunities, access and cost management benefits you receive. Contact us to discuss your business needs and the best membership package.

T: +44 (0)121 601 6530

E: Melinda.Jean@thecbm.co.uk – Membership Secretary

W: <http://www.thecbm.co.uk/>

“ I would like to take this opportunity to thank Steve, Geraldine and the rest of the CBM team for all the help and advice they have offered over the last 15 months or so. We have experienced the 2 biggest threats to business in our lifetime. The Covid Pandemic and Brexit challenged each and every one of us and the support given by the CBM at this most worrying time was invaluable. The weekly zoom meetings not only provided vital information, but also reminded us that we were all in this together, and gave us the opportunity to converse with people within our business sector facing similar day to day issues.” Steve Tinley - APS Metal Pressings Ltd.

Our partners



bsi.



MAKEuk
The Manufacturers' Organisation



C | B | I

EiFi
EUROPEAN INDUSTRIAL
FASTENERS INSTITUTE

