CONFEDERATION
OF BRITISH
METALFORMING

CBM Membership. What's in it for you?

Contents

1. GOVERNMENT lobbying
   - Lobbying
   - Industrial strategy
   - Submissions to government
2. ENERGY
   - Climate Change Levy rebates
   - Energy workshops
   - Energy measurement
   - ESOS audits
   - Energy efficiency training
3. MEMBER promotion
   - Enquiries
   - Buyers' guide
   - CBM website
   - Exhibitions
   - Metal Matters magazine
4. TECHNICAL Support
5. HEALTH & Safety
   - Regular health, safety & environment group meetings
   - Accident statistics
   - Helpline
   - Private healthcare scheme
   - Occupational health services
6. TRAINING / skills / engagement with schools
7. KNOWLEDGE transfer
   - Monthly market reports
   - Project opportunities with Advanced Forming Research Centre
   - Regular networking opportunities
   - Briefings and seminars
   - Metal Matters magazine
   - CBM website
8. OTHER benefits
   - Members' Buying Group
   - R&D tax claims
   - Business support helpline
   - International links
   - National Metalforming Centre
   - British Standards Institution
9. CBM membership

The CBM – helping the UK's metalforming industries to prosper and grow

CBM is the leading trade association for UK manufacturers of fasteners, forgings, pressings and cold rolled products; the very building blocks of UK manufacturing. CBM members provide high quality components to key industry sectors; indeed virtually every manufacturing sector buys components from a CBM member company, most of which hold a range of third party quality accreditations.

In additions to CBM's manufacturing companies, its associate members included suppliers of materials, equipment, consumables and services, universities and research bodies – a true reflection of CBM's support of a totally integrated metalforming community.

CBM membership… What's in it for you?

1. GOVERNMENT lobbying

Lobbying:

CBM is the voice of the UK metalforming industry, representing and promoting the essential interests of members to national and European governments, to politicians, government agencies, other trade associations and institutions.

Industrial strategy:

CBM, through Metals Forum, has developed an industrial strategy for the metals sector. The government has indicated that they want to use industrial strategies as the framework for the whole of government to work in partnership with industry.

Submissions to government:

Using our membership of Metals Forum to strengthen the CBM voice, we make regular budget submissions outlining the views of members. The Department of Business, Innovation and Skills are regular attendees at Metals Forum and we have a direct ear to government.

2. ENERGY

Savings on your Climate Change Levy and Carbon Reduction Commitment Assistance:

CBM is in regular contact with the Department of Energy, in relation to the Climate Change Levy, which taxes members' energy consumption, and its cost implications for members. The CBM manages a sector agreement which allows members who operate prescribed processes to claim a rebate in return for an industry-wide managed programme of energy conservation.

More than 80 member companies received annual savings of £4m per year.

CBM will process your application and the money you save will pay your annual subscription several times over.

Energy services:

Workshops: We hold a number of energy and energy efficiency related workshops to ensure members are kept abreast of the latest legislation and energy efficiency opportunities. They are excellent networking opportunities for sharing case studies and learning from one another.

Energy measurement: CBM offers a comprehensive energy measurement service, carried out by industry engineers that have an in depth knowledge of your manufacturing processes.

ESOS audits: CBM are qualified to carry out your energy saving opportunity scheme audits including helping you to implement the findings. These audits are priced at a very preferential rate for members.

Energy efficiency training: We are working with many members on energy training requirements from meeting the obligations of their climate change agreements to implementing energy efficiency programmes.

3. MEMBER promotion

Enquiries:

As a focal point for enquiries about the UK metalforming industry, CBM has a range of services to promote members to potential customers.

CBM receives a regular stream of telephone and email enquiries from customers seeking new or alternative suppliers, or technical assistance and advice with designs and concepts. Such enquiries can either be released to all member companies or to those who match the defined profile, ensuring that the enquirer is not needlessly swamped by responses.

Here is a case study example of this service... A leading global company in the security industry needed to re-source a major product range with a UK supplier of sheet metal fabrications. Their first line of enquiry was to the CBM.

The customer presented CBM with a preferred supplier profile detailing company size and structure. Specifying manufacturing processes and equipment and in particular called for design and value-engineering support. Four member companies fitted the profile. The enquirer researched each company's website by accessing directly through the CBM link and selected two members to tender for the work. As a result a member in the North West has a major new customer and a six figure annual contract. In the words of the member concerned "this opportunity quite simply would not have come our way without the CBM involvement".

Buyers' guide:

The CBM Buyers' Guide is the leading information source for the UK metalforming, both internally for members but also externally to promote the interests and capabilities of our members to prospective buyers. The guide is available online and printed version.

CBM website:

Many buyers and supply chain managers are using internet to identify new suppliers; the CBM website has a fully searchable database of members' capabilities by process, materials, market sector and accreditations.

Exhibitions:

CBM participates in various exhibitions promoting members by displaying their products and handing out copies of the buyers' guide and Metal Matters magazine. Members also benefit from discounted rates at these exhibitions.

Metal Matters magazine:

The quarterly Metal Matters publishes members' news and views and includes a members' directory. The magazine is circulated to senior metalforming contacts within the UK and is also available online.

4. TECHNICAL Support

The CBM's technical support service is always one of our most appreciated membership benefits, and we're very proud of the quality of advice we can offer.

We will try our best to resolve any problem you might have, either directly via one of our sector specialists at the National Metalforming Centre or through our extensive network of contacts throughout our industry.

Our in-house experts have accumulated decades of knowledge about sheet metal and forging techniques, and can advise you on anything from a fastener to a complete automotive body-shell.

5. HEALTH & Safety

CBM maintains a close dialogue with the Health & Safety Executive in relation to new and existing regulations and the encouragement of best practice in health and safety. Through our close liaisons with the HSE, CBM brings early information and advice to members about these issues.

For example, the CBM has worked closely with the HSE to produce a 'Guidance on Safety Requirements for Hot Forging' and 'Guidance on Health & Safety for the operation of Cold Roll Forming Lines'.

Regular health, safety & environment group meetings:

The CBM H, S & E Group meet quarterly to discuss relevant H & S issues, the meetings include site visits at various member companies to see what and how other members manage their health and safety.

Accident statistics:

The Safety and Health in the Metalforming Sector (SHIMS) initiative has embarked on a strategy to reduce the accidents in the sector and subsequently reduce insurance premiums.

Helpline:

Whether you need an instant response or advice about long-term issues, this service will provide cost-effective answers whenever you need them.

Private healthcare scheme:

Your business is reliant on your employees and if they become ill, you need them back as quickly as possible. CBM's private healthcare scheme offers a number of valuable benefits.

Occupational health services:

Our partner organisations who offer occupational healthcare will save you money whether you use the mobile hearing assessment vehicle, or attend an associate member's clinic.

6. TRAINING / skills / engagement with schools

Tackling the skills agenda is of crucial importance in the metalforming sector, especially to small and medium-sized firms who don't have the physical or the financial resources of their major competitors.

The new metalforming training centre, which is due to come on stream in August 2017, will focus on the provision of niche skills for both apprentices and existing employees, and we are currently developing other industry-specific courses.

We are also extending our innovative programme of engagement with schools, to make youngsters aware of the enormous career potential within our industry.

7. KNOWLEDGE transfer

Monthly Market Reports:

Our industrial market report brings valuable news on potential sales opportunities. This report is a great time saver; all major market sector news and views delivered to your inbox twice a month.

Project opportunities with Advanced Forming Research Centre (AFRC):

The AFRC see real value in a joint approach to the CBM members and our approach is simple; we want to help our members improve their future with better processes; higher skills and higher value component production. It is no fluke that companies like Rolls Royce Aerospace is a world leader in aviation, they are a major contributor to the AFRC but the facility is open to all industries for research and development. Over the next few months we will be contacting all our members to try and extract areas where we can work with the AFRC to benefit individual companies and to benefit industry as a whole.

Regular networking opportunities:

Recently established market sector events offer excellent opportunities to find out what's happening in various sectors and allow you to network with prospective buyers and likeminded manufacturers and suppliers.

Briefings and Seminars:

Our staff and outside experts keep members abreast of such vital topics as steel prices, the latest H&S legislation and upcoming employment law changes.

Metal Matters magazine:

Not everyone can attend our seminars and meetings, so we circulate our quarterly magazine highlighting important issues and celebrating members' achievements. The magazine also includes information about forging, fastener, sheet metal, health & safety and energy.

CBM website:

The CBM web site offers a growing range of information for member companies, enabling them to follow tried and tested routes to relevant and specific information, saving hours of unproductive web searching. In addition, CBM reports are available for downloading, as is the full list of members. Members can also download from the members only area of the site a wide range of specialist reports ranging from market reports, technology and management information which CBM has obtained by negotiation with a range of highly respected authors and publishers.

8. OTHER benefits

Members' buying group:

The CBM unite the purchasing power of all our members to arrange first-class discounts from market leading suppliers so that your cost-savings will take off. The scheme provides members with access to discounts that would substantially reduce their expenditure on consumables, overheads and utilities – average saving per member is £56k per year.

R&D tax claims:

CBM can assist you with your R&D tax claims. Since 2012 our specialists have helped UK companies make savings of over £8.8million in tax. They enjoy an excellent reputation with

HMRC and has a 100% success rate in helping clients claim back R&D tax credits by providing a thoroughly researched and detailed case with each claim.

Business support helpline:
In today's litigious climate, access to professional help is vital from the outset. The advice is available on employment, personnel, health & safety, commercial legal, tax, VAT, PAYE, payroll.

Members have unlimited access to a 24/7 service designed to help managers achieve their aims, whilst minimising risks. Follow up consultations are available to employment tribunal level.

International links:
Through our links with sister organisations in the USA, Japan, Germany, France, Belgium Czech Republic, Denmark, Italy, Norway, Poland, Spain, Sweden, Switzerland, others we can easily identify networking contacts in these countries and secure introductions for CBM members.

National Metalforming Centre:
The National Metalforming Centre which is owned by the CBM, is also home to other metals trade associations and provides meeting/conference facilities to members at a discounted rate.

British Standards Institution:
CBM represents the interests of the metalforming industry on various technical committees of the BSI.

CBM Membership

Membership is available to companies who manufacture in the UK, by metalforming processes, particularly those who are engaged in hot and cold forging, and the shaping, cutting and forming of sheet metal.

Associate membership is available to companies and organisations who are allied to the manufacture of metal formed products but who are not eligible for full membership.

Contact CBM now

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